

Semester I Lecture Plan

Name of the college: Government College of Arts Science & Commerce, Sanquelim						
Name of Faculty: Ms. Ishwari Kamat			Subject: Principles & Practices of Management			
Paper code: COM-111			Program/Course: F.Y.B.Com		Division: B	
Academic year: 2025-26			Semester: II		Total Lectures: 15	
Course Objectives: 1. To enable the learners to describe the competitive landscape of a company using Porter's five force model.						
Expected Course Outcome: CO 1: Describe the competitive landscape of a company using Porter's five force model.						
Student learning outcome 1. Describe the competitive landscape of a company using Porter's five force model.						
Month	Lectures From: To:	No. of lectures allotted	Topic, Subtopic to be covered	Exercise and assignments	ICT Tools	Reference books
June	20 June - 28 June 2025	1	Introduction to the subject & Syllabus	Introduction	PPT presentation & Smart board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.). International Book House, New Delhi.

July	30 June - 5 July 2025	1	Unit 1: Introduction to Management Management: Concept and Need	Group Discussion, YouTube case videos, Human Knot Activity	YouTube, Diagrams, PPT presentation & Smart board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
July	7 July - 12 July 2025	1	Managerial Functions - An overview;	Class activity, Picture description	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
July	14 July - 19 July 2025	1	Coordination: Essence of Management.	Group Discussion, YouTube case videos, Human Knot Activity	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
July	21 July - 26 July 2025	1	Evolution of Management Thought,	Assignment on Management, Picture description	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
July–Aug	28 July - 2 August 2025	1	Classical Approach - Taylor,	Class activity, Group Discussion,	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill

				YouTube case videos		Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
August	4 August - 9 August 2025	1	Classical Approach - Fayol,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
August	11 August - 16 August 2025	1	Neo Classical and Human Relations Approaches - Mayo, Hawthorne Experiments,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
August	18 August - 23 August 2025	1	Behavioral Approach,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
—	26 August - 1 Sep 2025	0 (Holiday week)		—	—	
September	2 September - 6 September 2025	1	Systems Approach,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010).

						Management Theory & Practice (First ed.).
September	8 September - 13 September 2025	1	Contingency Approach,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
September	15 September - 20 September 2025	1	MBO,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Chandan, J. S. (2004). Management, Theory & Practice (Second ed.). Vikas Publishing House, New Delhi.
September	22 September - 27 September 2025	1	Hammer and Champy-Business Process Re-engineering,	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010). Management Theory & Practice (First ed.).
October	29 September - 4 October 2025	1	Porter's Five-forces' Model.	Group Discussion, YouTube case videos	PPT, Audio Visual, Smart Board	Tripathi, P. C. & Reddy, P.N. (2010). Principles of Management (Fourth ed.). Tata Mc Graw Hill Education Pvt. Ltd., New Delhi., Jain, V. (2010).

						Management Theory & Practice (First ed.).
October	6 October - 11 October 2025	1	Revision	Quiz, Assignments, Mock viva	Google Forms, LMS	All references
October	11 October – 18 October 2025	1	Revision	Quiz, Assignments, Mock viva	Google Forms, LMS	All references

Assessment Rubrics

Component	Max Marks
ISA 1	10
ISA 2	10
ISA 3	10
Practical	Nil
Project	Nil
Semester End Exam	80

Ms. Ishwari Kamat
Assistant Professor in Commerce