

Lecture Plan		
<b>Name of the College: Government College of Arts, Science and Commerce. Sanquelim - Goa</b>		
<b>Name of Faculty:</b> Mr Prathamesh Gaude	<b>Subject:</b> Economics	
<b>Paper code:</b> COM 304(International Economics)	<b>Program:</b> TYBCOM	<b>Division:</b> B
<b>Academic year:</b> 2025-2026	<b>Semester:</b> VI	<b>Total Lectures:</b> 60
<p><b>Course Objectives:</b></p> <ol style="list-style-type: none"> <li>1. To highlight the subject matter of International Economics and help the students to identify the factors influencing international trade</li> <li>2. To appreciate the components of BOPs and transactions in the foreign exchange market.</li> <li>3. To know the various trade barriers, forms of economic integration and WTO agreements.</li> <li>4. To focus on the determinants of foreign investment and various entry modes adopted by the MNCs..</li> </ol>		
<p><b>Course Learning Outcome:</b> After the successful completion of the course, students will be able to,</p> <ol style="list-style-type: none"> <li>1. Define the subject matter of international economics and spell out the emerging economic and business scenario.</li> <li>2. Classify various trade restrictions and summarize the integration efforts at the international level.</li> <li>3. Identify the present position of India's BOPs and develop an understanding of the transactions in foreign exchange market.</li> <li>4. Analyze the determinants of foreign investment and various entry modes adopted by MNCs.</li> </ol>		
<b>Student Learning Outcome:</b>		

<p>1. Define the subject matter of international economics and spell out the emerging economic and business scenario.</p> <p>2. Classify various trade restrictions and summarize the integration efforts at the international level.</p> <p>3. Identify the present position of India's BOPs and develop an understanding of the transactions in foreign exchange market.</p> <p>4. Analyze the determinants of foreign investment and various entry modes adopted by MNCs</p>							
Month	Lecture From	Lecture To	No. of lectures allotted	Topic, Subtopic to be covered	Exercise/ Assignment	ICT Tools	Reference books
DECEMBER	01/12/2025	06/12/2025	4	Meaning and Scope of International Economics, Economic Classification of Countries-Low income, High income and Middle income (World Bank Atlas Method). International trade: meaning and features.	Meaning and Scope of International Economics, Economic Classification of Countries-Low income, High income and Middle income (World Bank Atlas Method). International trade: meaning and features.	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	08/12/2025	13/12/2025	4	Factors influencing international trade- Absolute Cost Advantage, Comparative Cost	Factors influencing international trade- Absolute Cost Advantage, Comparative Cost	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed),

				Advantage, Factor Endowment,	Advantage, Factor Endowment,		McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	15 /12/2025	20/12/2025	4	Intra-industry, Technological gaps and Product Cycle.	Intra-industry, Technological gaps and Product Cycle.	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed),  McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	22/12/2025	23/12/2025	4	Terms of Trade and Gains from international trade.	Terms of Trade and Gains from international trade.	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International

							Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
JANUARY	02/01/2026	03/01/2026	1	Balance of Payments and Foreign Exchange Balance of Payments: meaning, structure	Balance of Payments and Foreign Exchange Balance of Payments: meaning, structure	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.

	05/01/2026	10/01/2026	4	disequilibrium in the balance of payments-meaning and causes, measures for correcting disequilibrium	disequilibrium in the balance of payments-meaning and causes, measures for correcting disequilibrium	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	12/01/2026	17/01/2026	4	Exchange Control and Trade Measures (Export promotion and Import substitution), India's Balance of Payments-Present Position, Concept of Capital Account Convertibility.	ISA-1	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John

								Wiley & Sons, Inc.
	19/01/2026	24/01/2026	4	Foreign Exchange: Meaning, Meaning and functions of foreign exchange market-Transfer, credit and hedging, foreign exchange rate- meaning	Foreign Exchange: Meaning, Meaning and functions of foreign exchange market-Transfer, credit and hedging, foreign exchange rate- meaning	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.	
	26/01/2026	31/01/2026	4	types of transactions in the foreign exchange market- Spot, Forward, Futures, Options, Swap and Arbitrage.	types of transactions in the foreign exchange market- Spot, Forward, Futures, Options, Swap and Arbitrage.	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International	

								Economics, (13th ed), John Wiley & Sons, Inc.
FEBRUARY	02/02/2026	07/02/2026	4	International Trade Policy, Economic Integration and WTO	International Trade Policy, Economic Integration and WTO	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.	
	09/02/2026	14/02/2026	4	Non-tariff barriers - Voluntary Export Restraints, International Cartels, Anti-dumping duty, Export subsidies, Administered Protection. Economic Integration: meaning, Objectives,	ISA-2	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020),	

								International Economics, (13th ed), John Wiley & Sons, Inc.
	16/02/2026	21/02/2026	4	Forms of economic integration (Preferential Trade Arrangements, Free Trade Area, Customs Union, Common Market, Economic Union). European Union (EU), G20. World Trade Organization (WTO)- Objectives, Agreement on Agriculture (AoA),	Forms of economic integration (Preferential Trade Arrangements, Free Trade Area, Customs Union, Common Market, Economic Union). European Union (EU), G20. World Trade Organization (WTO)- Objectives, Agreement on Agriculture (AoA),			1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	23/02/2026	28/02/2026	3	Trade Related Investment Measures (TRIMs), General Agreement on Trade in Services (GATS) and Trade Related Intellectual Property Rights (TRIPs)	Trade Related Investment Measures (TRIMs), General Agreement on Trade in Services (GATS) and Trade Related Intellectual Property Rights (TRIPs)	Power point presentation/ Smart board		1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick

							Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
MARCH	02/03/2026	07/03/2026	4	Multinational Corporations Foreign Investment: meaning, types (Foreign Direct Investment and Foreign Portfolio Investment) and determinants.	Multinational Corporations Foreign Investment: meaning, types (Foreign Direct Investment and Foreign Portfolio Investment) and determinants.	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
							1.Cherunilam, Francis (2020), International

							Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	09/03/2026	14/03/2026	4	International Financial Instruments: American Depository Receipts (ADRs), Global Depository Receipts (GDRs) and Indian Depository Receipts (IDRs),	ISA-3..	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.

	16/03/2026	21/03/2026	4	Multinational Corporations-meaning, Entry modes adopted by Multinational Corporations-Licensing, Franchising, Joint Ventures	Multinational Corporations-meaning, Entry modes adopted by Multinational Corporations-Licensing, Franchising, Joint Ventures	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley & Sons, Inc.
	23/03/2026	28/03/2026	4	Mergers and Acquisitions, Wholly Owned Subsidiaries (meaning, advantages and disadvantages).	Mergers and Acquisitions, Wholly Owned Subsidiaries (meaning, advantages and disadvantages).	Power point presentation/ Smart board	1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20. 2.Dominick Salvatore (2020), International Economics, (13th ed), John

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	30/03/2026	31/03/2026		Mergers and Acquisitions, Wholly Owned Subsidiaries (meaning, advantages and disadvantages).	Mergers and Acquisitions, Wholly Owned Subsidiaries (meaning, advantages and disadvantages).	Power point presentation/ Smart board	<p>1.Cherunilam, Francis (2020), International Economics, (6th ed), McGraw Hill Education (India) Private Ltd., Chennai20.</p> <p>2.Dominick Salvatore (2020), International Economics, (13th ed), John Wiley &amp; Sons, Inc.</p>

Assessment Rubrics	Component	Max Marks
	ISA 1	10
	ISA 2	10
	ISA 3	10
	Practical	
	Project	
	Semester End Exam	80